

### INTRODUCTION.

Strategic Plan work began in 2019 with a survey of our membership. Further consultation was done with internal and external stakeholders - including Provincial member Unions - in preparation for publishing.

Due to the impacts of the global COVID-19 pandemic, the Strategic Plan has been refocused to 2021-2023 to guide us for the next three years.

#### Our objectives became clear:

- Cultivate the community game
- Perform with excellence
- Protect the participant welfare
- Inspire engagement in the game
- Be a resilient organization

Due to the potential on-going impact of COVID-19 to operations and revenue generation, initiatives and targets set out in this Strategic Plan may need to be adjusted in response to pandemic influence.





#### VISION

#### THAT ALL CANADIANS CAN CHOOSE RUGBY TO TRY, PLAY AND WIN.

MISSION

## TO DELIVER LIFE-LONG, INCLUSIVE RUGBY EXPERIENCES THAT CULTIVATE PARTICIPATION AND INSPIRE EXCELLENCE FROM COMMUNITY TO CLUB TO COUNTRY.



TRY. PLAY. WIN.
THIS IS RUGBY. THIS IS CANADA.

### **OUR VALUES.**

**INTEGRITY** is central to the fabric of the game and is generated through honesty and fair play.

The rugby community have a **PASSION** and enthusiasm for the game. Rugby generates excitement, emotional attachment and a sense of belonging to the global rugby family.

Rugby provides a spirit of **SOLIDARITY** that leads to life-long friendships, camaraderie, teamwork and loyalty which transcends cultural, geographic, political and religious differences.

**DISCIPLINE** is an integral part of the game both on and off the field and is reflected through adherence to the laws, the regulations and rugby's core values.

**RESPECT** for team-mates, opponents, match officials and those involved in the game is paramount.





## STRATEGIC PILLARS.

1

### CULTIVATE THE COMMUNITY GAME

Provide leadership and expand capacity for provinces to grow rugby for all.

2

### PERFORM WITH EXCELLENCE

Build strong national teams and enhance performance development and pathways. 3

## PROTECT PARTICIPANT WELFARE

Provide a safe environment and an enjoyable, inclusive experience for all involved in rugby. 4

## INSPIRE ENGAGEMENT IN THE GAME

Attract supporters & partners through innovative experiences & events.

5

### BUILD A RESILIENT ORGANIZATION

Produce efficient systems and a strong financial plan with transparency and oversight.

#### **CULTIVATE THE COMMUNITY GAME**

Provide leadership and expand capacity for provinces to grow rugby for all.

#### **INITIATIVES**

- 1.1 Increase the number of club and school participants playing alternative and innovative variations of the game
- **1.2** Diversify Rugby so that the game reflects ALL of Canada.
- 1.3 Increase the number of accredited coaches, match officials and medical staff
- 1.4 Provide and continually improve upon a high-quality national registration system and national insurance program
- 1.5 Increase the visibility and promotion of the community game

#### **KEY TARGETS**

- When it is safe for rugby to return, support Provincial Unions and clubs to increase registration via retention and new participants according to set metric goals
- · Achieve accreditation targets for Coaches, Match Officials and Medical personnel across Canada
- Establish registration options other than a traditional 12-month membership
- Profile key stories from the rugby community



#### PERFORM WITH EXCELLENCE

Build strong national teams and enhance performance development and pathways.

#### **INITIATIVES**

- 2.1 Support all targeted national team programs to ensure they are consistently competitive on the world stage
- 2.2 Provide a world class training environment for targeted players to support the transition from amateur to performance/ professional rugby
- 2.3 Implement a robust talent identification system to ensure Canada stays competitive on the world stage

#### **KEY TARGETS**

- NSM15s qualify for RWC 2023
- NSW7s achieve podium finish at Tokyo 2020 and qualify for Paris 2024
- NSM7s achieve top-8 finish at Tokyo 2020 and qualify for Paris 2024
- NSW15s achieve a podium finish at RWC 2021 and directly qualify for RWC 2025
- Continually improve and maintain a robust nation-wide talent ID system



#### PROTECT PARTICIPANT WELFARE

Provide a safe environment and an enjoyable, inclusive experience for all involved in rugby.

#### **INITIATIVES**

- 3.1 Update and implement annually reviewed human resource policies to ensure a safe and supportive workplace at Rugby Canada
- 3.2 Support Provinces and Clubs to provide a safe and inclusive quality experience for current and future rugby communities across Canada
- 3.3 Develop National leading Diversity, Equity and Inclusion policies, with a focus on BIPOC inclusion

#### **KEY TARGETS**

- Advance gender equity and diversity across Rugby Canada's governance
- · All levels of Rugby will be aware of and have access to safe sport resources to promote safe and thriving communities
  - Includes access for coaches, athletes, administrators and others to complete Safe Sport, Diversity & Inclusion, and Concussion awareness training and other requirements



#### INSPIRE ENGAGEMENT IN THE GAME

Attract supporters & partners through innovative experiences & events.

#### **INITIATIVES**

- **4.1** Deliver viable rugby events across the country that meet or exceed hosting standards
- 4.2 Develop a vertically integrated annual PR, Marketing and Media plan with a focus on digital content and team & player profiling to engage existing fans and attract new rugby fans & followers
- 4.3 Build corporate and community partnerships that provide value to all stakeholders
- **4.4** Diversify intellectual asset portfolio to create increased revenue potential

#### **KEY TARGETS**

- Secure a minimum 2 high profile/revenue events per year in large markets that meet budget goals
- Secure hosting rights for the next World Rugby 7s Series cycle
- PR/Marketing/Media plan includes alignment with World Rugby and Provincial/community game priorities
- Increase partner assets outside of hosted events



#### **BUILD A RESILIENT ORGANIZATION**

Produce efficient systems and a strong financial plan with transparency and oversight.

#### **INITIATIVES**

- 5.1 Implement a robust and efficient internal finance system capable of providing improved reporting
- 5.2 Utilize effective accounting controls to achieve annual operating budget targets while contributing to a reserve fund
- 5.3 Revise governance terms of reference to ensure appropriate skillsets are recruited and involved throughout the organization

#### **KEY TARGETS**

- Finance system reporting capabilities ready for start of F2021
- Quarterly financial reports shared on-time with Board and Provincial members
- Annual General Meetings held with Provincial members with robust / transparent reporting and engagement
- Build a reserve fund to mitigate impacts of future external events as we emerge from the COVID-19 pandemic

RUGBY



# TRY. PLAY. WIN. THIS IS RUGBY. THIS IS CANADA.

**RUGBY.CA**